

The Gano Excel[®] UniFlex[™] Compensation Chart

PAID RANK	← ACCUMULATIVE OPV					MONTHLY OPV →			
	1	2	3	4	5	6	7	8	9
TITLE	BRONZE	SILVER	GOLD	PLATINUM	DIAMOND	PREMIER DIAMOND	ROYAL DIAMOND	CROWN DIAMOND	PRESIDENTIAL CROWN
PERSONAL POINT VOLUME (PPV)	100	100	100	100	100	100	100	100	100
ORGANIZATION POINT VOLUME (OPV)	100	500	1,500	5,000	10,000	40,000	100,000	200,000	500,000
ACTIVE PERSONALLY SPONSORED FRONTLINE (Monthly Requirements)		2 Active Affiliates	3 Active Affiliates	4 Active Affiliates	5 Active Affiliates	6 Active Affiliates Maximum 50% OPV per Leg	6 Active Affiliates Maximum 40% OPV per Leg	6 Active Affiliates Maximum 40% OPV per Leg	6 Active Affiliates Maximum 40% OPV per Leg

UNILEVEL COMMISSIONS

Level 1	5%	5%	5%	5%	5%	4% + 3%	4% + 3%	4% + 3%	4% + 3%
Level 2		15%	15%	15%	15%	4% + 3%	4% + 3%	4% + 3%	4% + 3%
Level 3			5%	5%	5%	4% + 3%	4% + 3%	4% + 3%	4% + 3%
Level 4				5%	5%	4% + 3%	4% + 3%	4% + 3%	4% + 3%
Level 5					5%	4% + 3%	4% + 3%	4% + 3%	4% + 3%

UNIGEN COMMISSIONS

Gen 0	LEADERSHIP (40,000 PV)					3%	3%	3%	3%
Gen 1						3%	3%	3%	3%
Gen 2						4%	4%	4%	4%
Gen 3							4%	4%	4%
Gen 4								4%	5%

** Infinity payout of Gano Excel's Unigen Commissions continues until interrupted by a Premier Diamond or higher. Thus, Gano Excel's UniFlex Plan potentially rewards you well beyond the payout depth illustrated.

Infinity**

REVENUE SHARING POOLS

Quarterly Pool								1%	2%
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RETAIL SALES

Retail Profit	100%	100%	100%	100%	100%	100%	100%	100%	100%
AutoShip Profit	50%	50%	50%	50%	50%	50%	50%	50%	50%

RETAIL REBATE

Registered Customers	30%	30%	30%	30%	30%	30%	30%	30%	30%
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NOTES:

- **Active Affiliate**– For purposes of monthly Paid Rank qualification, an Active Affiliate is one who has at least 100 PPV during a calendar month
- **Unilevel Commissions** – Starting with Premier Diamond, the "+3%" is included simply to illustrate the innovative power of *Generation Zero*.
- **Unigen Commissions** – A generation is defined by the occurrence of a Premier Diamond or above in any given leg. Full Compression applies.
- **Revenue Sharing Pools** – Based on companywide Commissionable Volume (CV). Earned monthly, but paid quarterly.
- **Retail Sales** - The Suggested Retail Price (SRP) provides up to 100% Profit, while a standing Customer AutoShip order provides up to 50% profit (based on Affiliate AutoShip pricing).
- **Retail Rebate** – A 100 PPV AutoShip qualifies you for the Retail Rebate on Registered Customer orders placed directly with Gano Excel (30% of Customer Commissionable Value (CCV)).
- **Dynamics** - Full Compression and Roll-Up apply throughout the UniFlex Compensation Plan.

ACRONYM KEY

AS	AutoShip
CV	Commissionable Volume
CCV	Customer Commissionable Volume
PV	Point Volume
PPV	Personal Point Volume
OPV	Organizational Point Volume
SRP	Suggested Retail Price



Gano Excel Executive Success Pak (200 PV/ 250 CV)

\$325.00**

The Executive Success Pak (ESP) includes a variety of products, Sample Packs to share, Affiliate registration, eCommerce website, and more. A true business-in-a box. A \$697 value ... you save \$372. (Item #888)

Assorted Gano Excel products, all containing the life-changing Ganoderma Lucidum

Gano Excel Sample Packs (\$10 Value)

- 1 Gano Excel Product Catalog
- 1 JAVA Magazine
- 1 Ganoderma: Myth or Reality DVD
- Assorted Products for Sampling

Affiliate Registration (\$30 Value)

Six months subscription to Gano Excel Premium Back Office (US\$120 Value)

** Shipping (using Canada Post is \$20.00) and taxes are extra. Contents of package may vary. To be used in Canada only.



Start at
SILVER!

BENEFITS:

- Earn at the **SILVER** level immediately for one month.
- Maintain at least 100 PPV each month thereafter to keep SILVER paid rank.
- **Upgrade to Gold** by selling 3 ESPs within 30 days
- **Upgrade to Platinum** by selling 5 ESPs within 30 days.

IMPORTANT:

With every sale, the ENTIRE CV/PV for the ESP (200 PV / 250 CV), Gold Success Pak (800 PV / 1,000 CV) and Platinum Success Pak (1,200 PV / 1,500 CV) goes immediately to the UniLevel Bonus creating a very strong First Month income. Thereafter, the AutoShip commitment ensures a sustainable monthly residual income.

With the sale of:	Executive Success Pak 250 CV		Gold Success Pak 1,000 CV		Platinum Success Pak 1,500 CV		Downline Monthly PPV 100 PV (CV varies by product)
	Weekly Bonus**	Unilevel Bonus (Month of sale)	Weekly Bonus**	Unilevel Bonus (Month of sale)	Weekly Bonus**	Unilevel Bonus (Month of sale)	Unilevel Bonus (Ongoing)
(Based on per ESP sold per person. See Compensation Plan for further details.)							(Based on 100 PV Per Person)
Level 1 (5%)	\$50.00	\$12.50	\$200.00	\$50.00	\$300.00	\$75.00	\$6.75
Level 2 (15%)		\$37.50		\$150.00		\$225.00	\$20.25
Level 3 (5%)		\$12.50		\$50.00		\$75.00	\$6.75
Level 4 (5%)		\$12.50		\$50.00		\$75.00	\$6.75
Level 5 (5%)		\$12.50		\$50.00		\$75.00	\$6.75

The Gold Success Pak (800 PV / 1,000 CV)

Initial Cost: \$1,300⁰⁰***

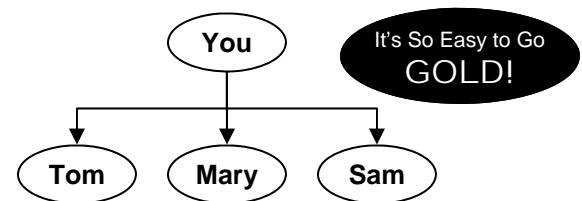
End Cost to You: \$325.00

The Gold Success Pak is for those who want the right tools to build their Gano Excel Business. Going for the GOLD has never been so simple. A \$2,788 value ... you save \$1,488.

Consists of 4 ESPs - (4 x Item #888) 1 ESP for you and 3 ESP as Rolling Inventory *

- Paid as GOLD immediately and remain qualified 3 additional months.
- Maintain at least 100 PPV per month and remain paid as GOLD thereafter. ****
- Keep 1 ESP for yourself and pass-through 3 ESPs to future team members.

*** Total Cost of \$1,380.00 = \$1,300 (4 ESPs) + \$80 (Shipping & Handling). Applicable tax to be included depending on purchase and based on location. Canadian package only.



The Platinum Success Pak (1,200 PV / 1,500 CV)

Initial Cost: \$1,950⁰⁰****

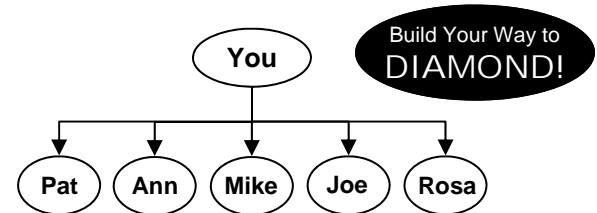
End Cost to You: \$325.00

If you are serious about building your business with every advantage, the Platinum Success Pak is the powerhouse for you. Start with the leadership momentum you want. A \$4,182 value ... you save \$2,232.

Consists of 6 ESPs - (6 x Item #888). 1 ESP for you and 5 ESP as Rolling Inventory *

- Paid as PLATINUM immediately and remain qualified 3 additional months.
- Maintain at least 100 PPV per month and remain paid as PLATINUM thereafter. ****
- Keep 1 ESP for yourself and pass-through 5 ESPs to future team members.

**** Total Cost of \$1,920.00 = \$1,800 (6 ESPs) + \$120 (Shipping & Handling). Applicable tax to be included depending on purchase and based on location. Canadian package only.



**** Participation in the Auto Ship program is optional in Canada. An AutoShip order will ensure that you are able to purchase product at preferred pricing (below wholesale) and assures that you will maintain PPV qualification for bonuses. After the initial period, you will also need the requisite leg requirements to maintain paid rank status (2 for Silver, 3 for Gold, 4 for Platinum).

IMPORTANT:

* In the initial offer, the income opportunity cost is zero. The cost of Gano Excel® packages is strictly for products and marketing materials. No one should consider this offer unless they envision personal use or retail sales of all the product. Gano Excel does not permit product loading. To that end, Gano Excel adheres to strict purchase and product return policies: 1) Gano Excel will refund unused and complete ESP cases returned within 30 days of invoice date, or 2) 60 days if Affiliate wishes to terminate their Affiliate status. A 10% restocking fee and appropriate set-offs for bonuses earned under the provisions of this program will apply. In no instance will shipping charges be refunded, and all return shipping charges are the responsibility of the Affiliate. This policy applies only to product purchased directly from Gano Excel; in the case of pass-through purchase, you should contact the Affiliate from whom you purchased the ESP for refund; same refund terms will apply.

Getting the Best from the Gano Excel Compensation Plan

GETTING STARTED WITH GANO EXCEL

1. Starter Kit: \$30.00

Submit an Independent Gano Excel Affiliate Application form by FAX, enroll online or call Customer Service.

As an Independent Gano Excel Affiliate, you are entitled to purchase products at Wholesale, retail products, and enroll new Affiliates. We even offer you a FREE eCommerce website so you can get started immediately.

Optional Gano Excel Website Upgrades

- a. Basic Package (US\$9.95 monthly) - Personalized website and address; expanded genealogy; Gano Excel email address; Real-time qualification forecast; Weekly and Monthly Commission recap statements; Sales activity reports; and Downline management reports.
- b. Premium Package (US\$19.95 monthly) - Detailed activity reports and order tracking; Full genealogy view; A variety of "real time" business management reports; Five content-rich personalized website options with matching email addresses; Real-time commission qualification summary; Enhanced messaging and communications; State-of-the-art contact management system; and Invaluable time management calendar.

2. Executive Success Pack (ESP): \$325.00

The ESP is the "Business-In-Box" you've been waiting for and provides:

- Affiliate Registration (\$30 Value)
- A variety of Gano Excel products
- 6 months personalized Premium eCommerce website and back office
- Promotional samples and materials

With the ESP you enjoy the following benefits:

- You are paid as SILVER immediately.
- Maintain at least 100 PPV to remain paid as SILVER thereafter.*
- Weekly Bonus of \$50 for each ESP sold.

3. Upgrades

GOLD - add up to 3 ESPs to your ESP Rolling Inventory, or initiate your Rolling Inventory with 4 ESPs, and instantly become GOLD.

- You are paid as GOLD immediately and remain qualified for 3 additional months.
- Maintain at least 100 PPV to remain paid as GOLD thereafter.*

PLATINUM - add up to 5 ESPs to your ESP Rolling Inventory, or initiate your Rolling Inventory with 6 ESPs, and instantly become PLATINUM.

- You are paid as PLATINUM immediately and remain qualified for 3 additional months.
- Maintain at least 100 PPV to remain paid as PLATINUM thereafter.*

EARNING COMPENSATION FROM GANO EXCEL

Commission checks are issued within 20 days following the close of a monthly commission period.

Retail Sales

1. Affiliates purchase products from Gano Excel at either Wholesale or AutoShip price, re-sell them to customers at the SRP and make up to 100% retail profit.
2. Preferred retail customers who set up an AutoShip order get a 25% Discount off the SRP and Affiliate still makes up to 50% retail profit.
3. Earn a 30% Retail Customer Rebate based on the Customer Commissionable Value (CCV) of the products ordered. Affiliate must maintain a 100 PPV AutoShip under their personal account to qualify for this rebate.

UniFlex™ Compensation Plan

To earn commissions from Gano Excel, you must generate a minimum of 100 Personal Point Volume (PPV) and 100 Organizational Point Volume (OPV). As noted in the chart on the previous page, eligibility to earn commissions depends on meeting the PPV, OPV and Active Personally Sponsored Frontline Affiliate requirements associated with each rank. You will always be recognized by the highest Title you achieve in all official corporate recognition regardless of your actual Paid Rank. Bronze, Silver, Gold, Platinum and Diamond qualifications are based on monthly requirements and *accumulated* OPV. Premier Diamond, Royal Diamond, Crown Diamond and Presidential Crown are based on monthly requirements and *monthly* OPV.

1. Unilevel Commission - Depending on your Paid Rank and the level where volume is generated, you earn a specific percentage of the Commissionable Value (CV) assigned to each product purchased by each Affiliate of your marketing organization through 5 active levels. Each level is defined by an Affiliate generating 100 PV. Full compression applies.
2. Unigen Commission - Starting with the Premier Diamond rank, Affiliates can earn through multiple levels between the occurrence of Premier Diamonds or above in any given leg of their organization. Each of these occurrences creates what are known as a "generation".
3. Generation Zero - Gano Excel uses *Generation Zero* as a catalyst to shift payout from levels to generations to meet the needs of a growing organization. *Generation Zero* allows Premier Diamonds and above to reach beyond the limits of the Unilevel and earn commission on entire leadership organizations through as many as 5 generations.

Revenue Sharing Pools - Crown and Presidential Crown Diamonds jointly share equally in one percent of the company's overall CV. Crown Diamonds alone share equally in one percent of the Company's overall CV. These pools are calculated monthly and paid quarterly.

Calendar Quarter	Pool Paid
Jan - Mar	April
Apr - Jun	July
Jul - Sep	October
Oct - Dec	January

* In Canada, an Autoship order is not required to maintain paid rank qualification. However, having an Autoship Order profile ensures that you are assured of maintaining Active Affiliate status, enjoying below-wholesale prices for product purchases, and serves as a good example to your downline organization. At the conclusion of your automatic qualification period, you *must* maintain your 100 PPV monthly order as well as have 2 personally-sponsored Frontline Legs to remain Silver, 3 to remain Gold, and 4 to remain Platinum.

